C. W. CAMPBELL ELECTRIC, INC.

802 Cantwell Lane Corpus Christi, Texas 78408 361-887-0766

January 31, 2013
Poledancer
Recommendation

Jarrett,

I appreciate you stopping by to show us how to use your pole dancer, but we already installed 4 poles at NAS Corpus Christi without your help.

My men set four 20' aluminum poles with a single fixture head using our bucket truck a couple of days before we received your equipment. I trained my men using the youtube video and a practice run in our yard. They installed four 30' aluminum poles with 4 heads on each using the pole dancer. I was pleasantly surprised to learn that installing the taller heavier poles with the pole dancer was much easier than trying to install the shorter lighter poles with our bucket truck. This made a believer out of me and my men.

Thanks for the tips on assembly. I estimate by the time we set 30 poles on the next site, the pole dancer will have paid for itself.

I want to purchase a pole dolly from you before we set the next poles.

Honestly, I don't want my local competitors to know about this. We need all the advantages we can get.

Sincerely yours,

Randy Eulenfeld President CW Campbell Electric, Inc.